From: CJIS GROUP
To: Darrin W. Branson
Subject: Good Fundamentals
Date: Friday, October 26, 2018 11:32:02 AM

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HOME GOVERNMENT SOLUTIONS NEWS ABOUT

OCTOBER 26, 2018

GOOD FUNDAMENTALS

Hi Darrin W.,

The baseball playoffs and World Series illustrates a dichotomy in sports that can be applied to business and life in general.

In these baseball games we see teams succeed using specialists at an increasing rate (starters, openers, eighth inning pitchers) while we are also seeing success for ball players playing multiple positions at an unusually high rate. This seeming dichotomy is driven by data that enables managers to slot players in spots where they have the greatest chance of success and the recognition that a player with solid fundamental skills can be effective in multiple roles. It's a game changer.

In business, deep technical knowledge must be coupled with "good fundamentals" (sound communication, leadership and ethical practices) in order to succeed. Just like baseball, these skills must be paired with effective action-oriented market intelligence to direct teams to the right opportunities. Baseball has it's Sabermetrics and the state and local government IT market has CJIS GROUP – we specialize in allowing you to direct your efforts successfully in the state and local government IT market.

Below you can read about some recent IT projects and achievements in state and local government IT.
To learn more about CJIS GROUP, click here.

Best,

David Heinemann
CEO - CJIS GROUP

As part of our initiative to protect your privacy and be transparent in our data collection policies, in June, we will begin sending our newsletters only to people that are officially opted-in to our newsletters.
Did you know that we also have monthly updates and newsletters for Criminal Justice and Public Safety, Health and Human Services, Enterprise and Communications sectors?
To manage your subscriptions to all of CJIS Newsletters click here.
To unsubscribe use the link at the bottom of this email.
If you continue receiving our newsletters on or after June 06, 2018, you are agreeing to the terms and conditions of our privacy policy, which can be found here.

NEWS & VIEWS

STATE & LOCAL NEWS

Schenectady police close to selecting model of body cameras

Tech Savvy: County crime map could catch criminals

Coming Together in the Pursuit of Bringing Broadband to Rural Hoosiers

INDUSTRY NEWS

GTL to Sponsor and Present at International Corrections Conference

Masergy Recognized in Gartner Magic Quadrant for Unified Communications as a Service, Worldwide for Second Consecutive Year

GTL Industry-Leading

FUNDING NEWS

Editorial: Yes for 911, no for farm millage renewal and no on Lansing city annexation

Rusk officials to consider REDCO grant, inter-local agreement

A $2.5 million radio antenna will make Benton County safer, officials say. They're a step closer

Rural broadband among top priorities for Maine's gubernatorial candidates

DOT commission says license plate readers are the answer to parking placard abuse

Orlando begins 2nd phase of Amazon facial recognition program

Tower area to join Blandin broadband initiative

Under 30s Responsible For Landing Police Departments In The Clouds Lifts Off Boston

School retrofits, more mental health resources needed, school safety committee says

Proposed software upgrade could mean increased safety for Sauk Prairie police officers

Lexington Police Expands Use Of High-Tech Database To Solve Crime

JPD sets sights on high-tech to reduce gun crime

Texas High School Deploys Fingerprint Access Control

SCSO plans to roll out 400 body cams

Tax would fund new emergency radio system

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Learning Management System (LMS) Reaches New Milestones in Professional and Rehabilitative Education

Tyler's Acquisition Spree Continues With MobileEyes Buyout

Hughes Introduces New Managed Network Security Service

Carahsoft, AppGuard Partner to Distribute Endpoint Protection Across Government

HID Global fingerprint sensor wins Security Today award

Utah Wins First Place in Government Experience Awards

Key Government Executives to Speak at Symantec Government Symposium

WellSky Launches Hospice Applied Insights, Delivering a Predictive Analytics Solution for Improving End-of-Life Care

Entisys360 Establishes DevOps and Cloud Services Practice

Collective Medical and Appriss Health Partner to Support Care Teams in the Fight Against the Opioid Epidemic

READ MORE

Ontonagon jail sees improvements

At Minnesota State system, a big request for lawmakers in exchange for tuition freeze

Rogers Park Police District Announces Plans to Increase Crime Fighting Technology

BCPD, SHERIFF'S OFFICE TO GET FEDERAL FUNDS FOR MULTIPLE PROGRAMS

City Budget Update: MPD Sees an Increase in Spending

Genesee, Orleans, Wyoming receive emergency communications funding

Your View: Congressman Griffith truly fights for the 9th District

Hamilton County's Proposed 2019 Budget Hits Public Safety Hardest

Springfield Township Fire Department receives two FEMA grants

County Expects Robust Budget

SPLOST town hall meetings coming at mid-month

County Emergency Services seeks new mobile command center

READ MORE

THE APPLICATION OF BIG DATA ANALYTICS TO DRUG ABUSE RESEARCH (FY:2018)

APPLICATION DEADLINE: MAY 08, 2019

HEALTH INFORMATION TECHNOLOGY (IT) TO IMPROVE HEALTH CARE QUALITY AND OUTCOMES (FY:2018)

APPLICATION DEADLINE: July 16, 2019

USING INFORMATION TECHNOLOGY TO SUPPORT SYSTEMATIC SCREENING AND TREATMENT OF DEPRESSION IN ONCOLOGY PRACTICES (FY:2018)

APPLICATION DEADLINE: May 08, 2021

ASSISTANCE TO FIREFIGHTERS GRANTS (FY:2018)

APPLICATION DEADLINE: October 26, 2018

DEVELOPING OPPORTUNITIES

Here are some of the newly discovered IT initiatives being planned in agencies nationwide:

- ***Status: Pre-RFSQ Watch List***
  The County Social Services Agency will acquire SCRAM Continuous Alcohol Monitoring (SCRAM CAM) Services. Clients to be served include parents and legal guardians of children identified to be at risk of abuse and/or neglect, and... ***Click for opportunity details.***
- ***Status: Pre-RFP***
  The State Business, Consumer Services and Housing Agency (BCSH) is exploring the creation of a statewide Homeless Data Integration System (CHDIS). The System would collect and integrate data from... ***Click for opportunity details.***
- ***Status: Pre-RFP Watch List***
  The City Management Services Department will acquire a Voice/Unified Communications Cloud and Local Area Network. The City is constructing a new... ***Click for opportunity details.***
- ***Status: Initiative***
  The City Police Department will acquire a Records Management Replacement. The Department currently uses an Intergraph InPursuit Record Management System (RMS)..... ***Click for opportunity details.***

Want more info? Click below to read more about these opportunities or find

new ones!

VIEW MORE

EDUCAUSE Annual Conference

DATES: Tuesday, October 30, 2018 to Friday, November 2, 2018
LOCATION: Denver, Colorado

Smart Cities Summit

DATES: Monday, October 29, 2018 to Tuesday, October 30, 2018
LOCATION: Atlanta, Georgia

APCO Emerging Technology Forum

DATES: Wednesday, October 31, 2018 to Thursday, November 1, 2018
LOCATION: Pittsburgh, Pennsylvania

Smart Cities Council IoT Tech Expo Global

DATES: Wednesday, November 28, 2018 to Thursday, November 29, 2018
LOCATION: Silicon, Valley California

OPEN SOLICITATIONS

- ***Status: RFP***
  Agency: Rhode Island Department of Administration
  Project: Oracle E-Business Support Services
  Release Date: 10/19/2018
  Due Date: 11/19/2018

- ***Status: ITB***
  Agency: Maryland Department of Labor, Licensing and Regulations
  Project: Facilities Management Software
  Release Date: 10/17/2018
  Due Date: 11/19/2018

- ***Status: IFB***
  Agency: Maryland Health Benefit Exchange (MHBE)
  Project: Dell Laptops
  Release Date: 10/19/2018
  Due Date: 11/05/2018

- ***Status: RFI***
  Agency: Maryland State Board of Elections
  Project: Electronic Pollbook

Hardware
Release Date: 10/19/2018
Due Date: 11/26/2018

Want more info? Click below to read more about these opportunities or find new ones!

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Let's Get Started!

Optimize the procurement process through access to CJIS GROUP's intelligence platform.

As a government official, you are eligible for free access to our database, CJIS Premier. Register and use our database to:

- Develop more competitive solicitations
- Understand how to fund new initiatives
- Connect with other agencies working on similar objective
- Identify trends and understand how other agencies are using new technology
Contact Us Directly:
Email: research@cjisgroup.com
Phone: 850-270-5604

GET STARTED

Join Our Other Newsletters!

Did you know that we also have monthly updates and newsletters for Criminal Justice and Public Safety, Health and Human Services, Enterprise and Communications sectors?

Sign Up Below:

MANAGE SUBSCRIPTIONS

CJIS GROUP IS COMMITTED TO HELPING THE GOVERNMENT IMPROVE THEIR TECHNOLOGY PROCUREMENT PROCESS BY PROVIDING FREE ACCESS TO OVER 20 YEARS OF IN-DEPTH MARKET RESEARCH OF THE STATE AND LOCAL GOVERNMENT.

DIRECTOR OF RESEARCH
CHRISTAL LEE THOMPSON
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